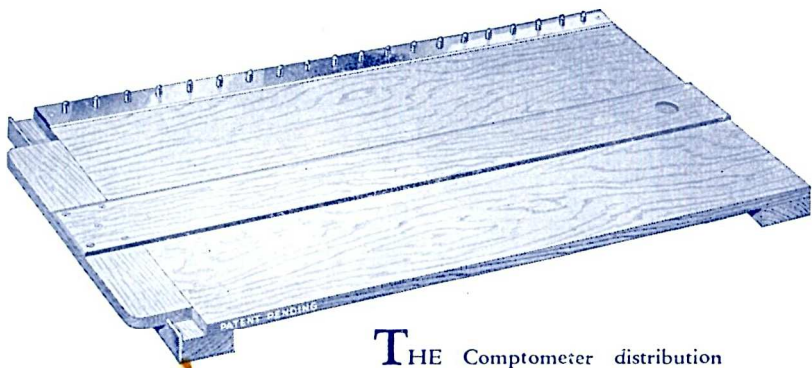


COMPTOMETER NEWS



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12-15	12-15	12-15	12-15	12-15	12-15	12-15	12-15	12-15	12-15

The distribution board with distribution slips shingled in position for recapping.



THE Comptometer distribution board. These boards are made in various sizes to fit specific needs.



IN keeping with our policy of constantly devising more economical means of applying the Comptometer to various accounting routines, the Research Department has developed the Comptometer "Distribution Board". This board eliminates the posting of items to the old-fashioned recapitulation sheet, and is particularly adaptable to Sales Analysis, where in many cases, the original figures can be used, eliminating all posting except the final Sales, Profit or Commodity Totals.

As indicated in the illustration, the strips containing the items to be distributed are shingled on the board and by merely adding across, the department totals are quickly secured.

Among the concerns using and advocating this method of sales analysis are: The Household Outfitting Co., Scranton, Pa.; Jacob Ulmer Packing Co., Pottsville, Pa.; Spokane Dry Goods Co., Spokane, Wash.; The Coleman Lamp Co., Wichita, Kansas; Sperling Tobacco Co., Wilkes-Barre, Pa.; General Cigar Co., Chicago, Ill.; Puritan Chemical Co., Atlanta, Ga.; Pratt Paper Co., Des Moines, Iowa; Western Wholesale Drug Co., Los Angeles, Calif.

If you have a sales analysis problem, write the Editor or call your local Comptometer man and specimen forms will be furnished you.



COMPTOMETER NEWS

(REG. U. S. PAT. OFF.)

Published by Felt & Tarrant Manufacturing Co., Chicago, U. S. A.

FRANK T. HESS, Editor

Volume III

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Number 1



WHEN a Comptometer operator has achieved more than ordinary success we say it is because she has initiative.

What is initiative?

Webster gives several definitions, but we believe it can safely be said that initiative is the gauge which automatically governs our incomes. Or, to put it in the terse language of Elbert Hubbard:

"Possessing initiative, you are a doer, and to the doer go the big prizes in honor and money.

Next to the doer comes the person who can do a thing when told once. Such may command high honors, but the pay is not always in proportion.

Then there are those who must be told twice. To these go no honors and small pay.

Still further down the list are those who do the right thing only when driven by necessity. Their reward is a pittance for pay and indifference instead of honors.

At the bottom of the scale we have the individual who will not do the right thing even if someone directs him and stays to see that he does it. This person is always looking for a job and receives the contempt he merits."

Instruction Service Department

C. VEBECK



RECENT letter from an operator, asking "when was the Comptometer Correspondence Instruction Course first started," reminds us of the astonished youth who, when he tackled a faro game for the first time and won his first three bets in succession, exclaimed, "My, how long has this thing been going on anyhow?" To him it seemed "Too good to be true." Maybe the same thought respecting the Comptometer Course was in the mind of our correspondent. Who knows?

Well, many moons have waxed and waned—if that is what the moon does to kill time—since the first Comptometer operator wrote to ask, "Is there a shorter and quicker way of doing this problem on the Comptometer?" The date of that inquiry? Frankly now, if we were to name the date the remoteness of it might cause you operators to say, after taking a few taps on your Comptometer, "Well, the Professor isn't so young any more, is he?" We admit the soft impeachment, but even at that it may surprise you to learn that there are not enough silver threads among the black to write a song about.

But to get back on the main track. Accompanying that first inquiry was of course a statement of the problem and an explanation of the method employed in the operator's solution of it. It was not the last letter of the kind that came to us. More followed, rather infrequently at first, but with the passing of the years their number increased. Gradually, more and more clerks were required to handle the correspondence. The demand for broader and more analytical statistical information in business was growing.

This naturally gave rise to new problems in the figure work of accounting. Deeper interest in means and methods for handling such work with greater economy and dispatch was everywhere evident. As a result of it all, we had more and more calls for our service until finally we awoke to the realization that we had on our hands a full-fledged and vigorous department of correspondence instruction.

Today this Department is an important adjunct to our great Comptometer School system, which extends not only

throughout the United States and Canada but to foreign lands as well. Not all our incoming mail for this Department is confined to strictly routine matters. Many of the letters are from operators expressing their appreciation of this service and the benefits derived from it. Others are from firms and corporations who have taken the trouble to write and tell us of improvement in the work of their operators, due to our system of instructions.

As an indication of how they feel about it, we reproduce below a few extracts from letters received which are typical of thousands of others in our files.

An operator in a transportation company's office, says: "Thank you for the Correspondence Instruction Service which has proved so profitable to me."

In acknowledging instructions received an operator in the employ of a Carpenter and Furniture Company writes, "From my eleven years of experience as a Comptometer operator, I think your policy in keeping in touch with your operators and giving them assistance from time to time is a splendid work."

From a Comptometer girl in a California Lumber Company: "Your instructions have helped us greatly in short-cutting problems that come up daily in our work."

Says an operator working for a well-known Electrical Manufacturing Company: "I consider it a privilege to be able to learn new and shorter ways of handling work by correspondence."

Another from a Chain Store Office, writes: "Thank you for the Correspondence Instructions received. You may be sure of my co-operation every time I can help someone choose the best figuring machine on the market."

Remember, we are at the service of Comptometer operators everywhere and all the time for any assistance we can give them through our Correspondence Instruction Service to help them fit themselves for better positions through ability to do more and better work. There is no charge for this service. It will cost you nothing and may help you much.

Seattle, Washington



Miss Edna Dalley, who was until recently employed by the A. V. Love Dry Goods Co., has accepted a position with the West Coast Telephone Co. in Everett, Wash.

Miss Mona Blair, who has been in California for the past year, has returned to Seattle and has accepted a position with the American Railway Express.

Since the New City Auditorium was completed and we now have a large ice skating rink, many of the student and experienced operators are spending their evenings either in learning to skate or enjoying the pleasure of ice skating in a city that heretofore could rarely enjoy this particular sport.

Seattle operators please note: We are short of students at present as the demand has exceeded our supply in the past few months. Send in your friends—we will appreciate it and they would thank you for it.

Lansing, Michigan

Miss Alice Van Lake is employed at the J. W. Knapp Co. Department Store, and is located in the Sales Audit Department with Mr. Moyer.

Mrs. Violet Fredenburg, Miss Irene Joslyn, Mrs. Coral Sytsema and Miss Helen Robbins are with Mr. Roe at the Gier plant of the Motor Wheel Corporation.

Miss Lucille Taylor is located in the Auditor General's Department at the Capitol Building.

Miss Esther Grimes has been employed by the Michigan Sugar Co. for the past two months.

Miss Eunice McNamamon and Mrs. Anna Rantz are now at the Lansing Dairy Co.

Kalamazoo

Readers will be interested in knowing that our old friend, Miss Louise Endres, is located at the plant of the Bryant Paper Co.

Miss Marion Taggart and Miss Leota Omwake, both Lansing graduates, are employed at the Upjohn Co., in the Sales Analysis Department.

Miss Ciella Cady is in the Payroll Department of the Bryant Paper Co., replacing Miss Mary Patterson who recently married and moved to Toledo, Ohio.

Battle Creek

Miss Nichols, a graduate of the Battle Creek Comptometer School, is now the Cost Department operator with Mr. J. W. White at the Wilcox-Rich Corp., Battle Creek, Michigan.

We are all sorry to hear about Miss Ellen Taylor leaving the Lansing office. Good luck to you, Miss Taylor. Miss Taylor is now with the Reo Motor Car Co., Lansing, Mich.



The Misses Helene and Anne Dangremond

The charming Dangremond sisters, Miss Helene and Miss Anne, recent students of this school, were fortunate in obtaining positions on the same day. Miss Helene was placed with Rhodes Department Store and Miss Anne with Henry Disston & Sons, Inc.

DORR E. FELT

I have persuaded Mr. Hess that as the first Comptometer operator in the world he should give me a little space in the Comptometer News.

The Comptometer being the first multi-column, key-operated adding or calculating machine, it was some task to devise methods for easily performing even the simplest arithmetical computations. For instance, three systems for performing square root had to be tested out, two systems for performing division had to be devised.

The early operators were all men. The first ones I taught were George W. Martin, a teacher in a business college in Chicago, and George D. Mackay, a student in the same business college. Shortly after they became efficient, I found employment as an operator for Mr. Martin in the Chicago Gas Light and Coke Company, where he was employed up to the time he retired on a pension many years later.

I started a small school for operators in the old factory on Illinois Street, Chicago, with Mr. Mackay as teacher. Mr. Tarrant couldn't see any sense in having a school, so I got Mr. Mackay a position as an operator with the Albert Dickinson Seed Company, Chicago, where he is still employed after forty-one years.

The operators which Mr. Mackay turned out were exceptionally good, and nearly all of them very soon procured employment. One of them, John A. Severy, rented an office in the Rookery Building on La Salle Street in Chicago and started an evening school, which turned out another nice group of operators, nearly all of whom soon found employment and were of tremendous value in getting the Comptometer established as a valuable office appliance.

One of those operators, Charles F. Kinkaid, was a demonstrator of the Comptometer at the World's Fair in Chicago in 1893, which was the first time that a key-operated calculating machine was ever exhibited at a World's Fair or any other kind of exhibition. Both Comptometers and Comptographs were exhibited there. The Burroughs (American Arithmometer Company) were allotted space, but they did not exhibit.

From that time on, the large railroad offices and the department stores began training operators, usually girls. The report of a contest held at Madison Square Garden, New York in November 1905, reproduced here shows the efficiency attained by some of the earlier operators.

In those days I used to make the prophecy that eventually Comptometers would be taught in the public schools, but did not expect to see it fulfilled to the extent that it has been.

It is a long step from that first school taught by Mackay to the hundreds of Comptometer schools now established in many parts of the world. There are now five Comptometer Schools in India, two in South America, five in Australia, and of course, in all the principal cities of Europe. There are over twenty-one Comptometer schools in Great Britain.

CHICAGO EXAMINER, NOVEMBER 3, 1905.

SWEEP BOARDS IN SPEED CONTESTS.

CHICAGO GIRLS SWIFTEST ADDERS IN THE WORLD

These three girls are the speediest adders and multipliers in the world. At the top is Miss May Maher, who won first prize in New York this week; in the center is Miss Mae Barclay, winner of second; and at the bottom is Miss Ollie Crow who captured third.



WIN EVERY PRIZE; BREAK ALL RECORDS.

Misses May Maher, Mae Barclay and Ollie Crow Outdistance All Competitors; Miss Pembroke Also a Champion.

Chicago girls swept the board in speed

Calgary, Alta.

The Calgary Comptometer Girls had a busy program during the Fall months and much success attended their efforts.

On October 29th, they held a Hallowe'en Party at Ross Hall and over one hundred girls were present. Miss Mabel Hague of the United Grain Corporation won First Prize for the best "kid's dress." As can be seen from the picture, hair ribbons, short stockings and rompers were much in evidence.

Then on November 23rd the Comptometer Girls held their first Dance, at the Al Azhar Temple. More than three hundred persons attended, and the net proceeds of \$101.95 were turned over to the Herald Sunshine Santa Claus Fund, to help bring a little cheer into the lives of children who might otherwise have been forgotten at Christmas time. Good work in a good cause!

Much credit is due the Girls, and especially the Committee, for their unsparing efforts to make this affair the wonderful success that it was. The following were members of the Dance Committee:

Jean Wallinger, Chairman, Union Packing Co., Ltd.

Louise Peers, United Grain Growers, Ltd.
 Mildred Davidson, Alberta Wheat Pool
 Norma Macaskell, Hudson's Bay Co.
 Pearl Marple, Burns & Co., Ltd.



The Calgary Hallowe'en Party

Eight

Evelyn Johnston, Alberta Pool Elevators, Ltd.

Edmonton

The Edmonton Comptometer School is now located at 711 Tegler Bldg., Phone No. 5507.

Kansas City, Mo.

MARIE R. BLISS

Miss Helena Korff has returned from Flint, Michigan, where she was employed by the Chevrolet Motor Company, and is now employed by the same company in this city. Miss Wallace Rogers, Miss Maudell James, Miss Kathryn Cox and Miss Peggy Woodson are now all employed at the Chevrolet Motor Company.

We have just had a very interesting letter from Miss Eva Reeder and Miss Gertrude Gregg who are now employed by the Government in Washington, D. C.

Miss Eunice Cunningham has just recovered from a severe attack of the "flu," and will have to undergo a tonsil operation in the near future.

Miss Karen Jenks, one of our very best operators, is now Mrs. G. H. Bowen of Emporia, Kansas.

Miss Neam Lewis is our ring winner for the past month. Miss Lewis added 60 columns correctly on her 22nd day in school and is now employed by the Wilson Packing Company.

Des Moines, Ia.

FRANCES BUSINELL

Our Hallowe'en party held on the night of October 29th was a huge success. From an attendance standpoint is surpassed all previous records as there were 110 operators present.

The entrance to the hall was completely darkened and the girls were met at the door by "ghosts" who escorted them to the stairs. On their upstairs journey, ghosts with wet, clammy hands and ghosts with weird noise-makers greeted them.

At the entrance to the hall each operator was given \$5000 in stage money. Around the hall were various "gambling devices" at which they could try and increase their supply of money. Roulette wheels, dice games and other games of chance beckoned. At the end of the "gambling" the one having the most money received a prize.

Then games, plenty of them, not the stale, old kinds, but new, snappy ones. And we

take our hats off to Mr. Steinbeck of the Y. M. C. A., who as Master of Ceremonies, was entirely responsible for the novel games.

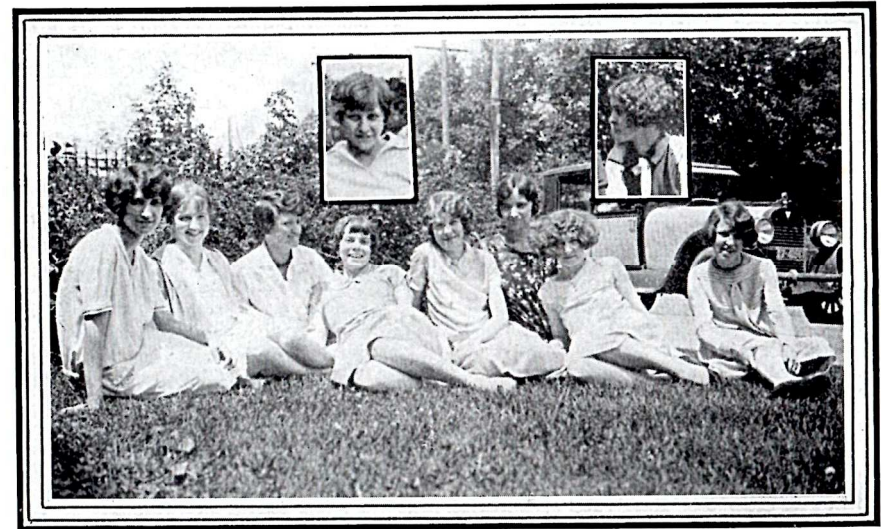
Some entertainers came next, a reading, a dance number and a very thrilling and appropriate ghost story.

Mrs. Cotter, our demonstrator, was then presented with a parting gift. She told in a short, shaky speech how she hated to leave Des Moines and how much she appreciated the friendships she had built up among the operators.

And then the eats—lots of them.

Without doubt this was one of our best parties and we only hope the members of the Comptometer Club will be ready for another one soon.

We wish to acknowledge our appreciation to the Brotherhood of American Yeomen for their kindness in donating their hall without charge. They said we should consider that as the contribution from their Comptometer operators.



The above picture hardly does justice to the Comptometer operators at the Rollins Hosiery Mills. The pep, vivacity and good spirits that bubble from them can not be shown in any snapshot, and their operating ability on the Comptometer which is far up the scale is also something you must imagine.

The girls are as follows:
 Rose Weissinger
 La Reva Caster

Jennie Henderson
 Marjorie Seaman
 Ruth Larsen
 Pearl Wright
 Grace Jenkins
 Juanita Jones
 Wiltha Geissinger (Insert)
 Dorothy Infelt (Insert)

The official photographer—unseen is Mr. Thornburg.

Nine

A Plucky Young Man



COMPTOMETER operators who enjoy the full use of two good hands will appreciate the courage and perseverance of Daniel Mc Cleary. We are going to let him tell his own story, which is fully vouched for by his employer, Wilson & Co., Chicago.

"Five years ago I had the misfortune to lose my left arm. I was then sixteen years of age and attended the Hyde Park High School. Then just one year later my father died, leaving my mother with myself and a younger sister to support.

"Naturally I felt that I must help, so I left school and started out to look for a position. And I can tell you that it was very discouraging, for every place I went I received an answer something like this: 'Well, son, we do need an office boy, but as you have only one arm I'm afraid we couldn't use you at all.'

"I went from place to place, answering every ad I saw, but always with the same result. Then one day by mere chance I secured a place with Wilson & Co. Being my first position, I don't hesitate to say that I felt rather nervous, but after having been turned down so many times because of my arm I was all the more determined and ambitious to show them that I could do something if only given a chance.

"My first duties at Wilson & Co., were to operate a duplicating machine, and at the

start I found it rather difficult. My department manager has often told me since that he was very much afraid during the first few days that he would have to let me go. But I put forth every effort and got along fine.

"Later my ambition was to get on the Test Desk. Of course that seemed out of the question, for there it is necessary to use a Comptometer. My fellow workers thought it was a silly idea, but I was determined. Little by little I learned to operate the Comptometer, and now I am proud to say that I have become very proficient. No divisions are too large for me to handle, for I have worked out a system (all my own) whereby I can divide the largest figures with ease.

"I am now employed in the Test Cost Department and would never be able to do all the figuring that is required were it not for the Comptometer. It has certainly meant everything to me."

Huntington, W. Va.

MRS. CARL A. ZELLER

Miss Celestine Morgan, Comptometer operator for the Standard Oil Co., Charleston, W. Va., was married in June to Mr. Wesley Conley. Miss Morgan put one over on the Comptometer school by keeping this a secret for several months.

Miss Mildred Erskine, operator for the Tri-State Refining Co., Huntington, W. Va., was married to Mr. E. A. Kennon on October 17th.

Miss Lucille Ashworth and Mr. A. J. Points of Ashland, Ky. were married on October 8th.

Cupid surely has been busy among our Comptometer girls recently. Best wishes and much happiness to the newly-weds.

Mr. and Mrs. R. M. White announce the birth of a daughter, Margaret Mayo White. Mrs. White was formerly Miss Grace Thompson, operator for the C. & O. Ry., Zone Revising Bureau, Huntington.

Mr. and Mrs. Jack Hutton announce the birth of a daughter, Mary Katherine. Mrs. Hutton was formerly Miss Katherine Plumly, operator for the C. O. Ry., Zone Revising Bureau, Ashland, Ky.

Mrs. William R. Hall of Ashland, Ky., Miss Anna Louise Durkin and Miss Virginia Hentrich of Huntington are taking care of the Comptometer work for Carbide & Carbon Chemical Corp. at South Charleston, W. Va.

Miss Lillie Notter is back at Comptometer work after taking a rest for a year. Miss Notter is working for Kroger Grocery & Baking Co.

Curtis Williams of Russell, Ky. is now with the C. & O. Ry., Local Freight Office, Huntington, W. Va.

Muskegon, Michigan

MISS V. E. LAFFERTY

The Muskegon Comptometer Club wishes to extend greetings for a Happy New Year to all—

Nothing new about it,
Simple thing to say;
Still we kind o' like it,
Kind o' makes the day
Seem a whole lot brighter;
Kind o' makes us, too,
Happier for wishing it
To friends like you.

On November 26th the girls of our Club held a most interesting meeting in the form of a Treasure Hunt. The bright moon that evening lent its aid in finding directions hidden in out-of-the-way places. The last direction led back to the Club room where the Treasure was secreted (and it was a good thing the Cops were in cahoots with the Pirates that evening, eh girls?) Pirates Jansen and Spink were the lucky ones on whom the treasures were bestowed.

Another bit of news that will be of interest to the girls is that Mrs. John Vander Wal, who before her marriage was Jean Gelderloos, an operator for the Standard Oil Company of Grand Rapids, is now living in Muskegon.

Frances Spink who has for the past year been employed in Grand Rapids, has returned to Muskegon, her home town, and is now employed at the Austin Machine Corporation. Welcome home, Frances!

Montreal, P. Q.

Miss Marie Leonard has returned from San Francisco and evidently sold the idea of Montreal to Miss Lillian Rundstrom. They both have excellent positions here. Miss Rundstrom says she prefers our balmy climate to "Sunny California" and is crazy about our snow storms.

Miss Ivy Chappell, who was in charge of the operators at the Dominion Rubber System, resigned to become the wife of Mr. Charles Ferguson. However, after a few months of dishwashing, etc., she is back at Comptometer work again with the Quebec Liquor Commission. She was succeeded at the Dominion Rubber by Miss Betty Roper.

Miss Peggy Garner's friends will be surprised to hear that she has taken to traveling and comes to Montreal every day to help the Canadian National Ry. with her very good services.

We have great hopes for Miss Margaret Bennett's future as an operator. After being in our class for only twenty half days she is adding 60 columns an hour. We expect to give her a Comptometer ring as soon as Miss Harrison, our teacher, finds time to write to Chicago for one.

Richmond, Va.



Mrs. A. W. Nunnally

The Richmond Comptometer family has reason to feel proud of the record of Mrs. A. W. Nunnally. The following information regarding her was supplied by Mr. Lawrence Lockwood, Secretary and Treasurer of the D. Pender Stores:

"Mrs. A. W. Nunnally is one of our oldest and most efficient employes. She is in charge of all accounting work pertaining to sales and purchases of our four hundred stores in Virginia and North Carolina.

"She has thirty-one girls directly under her supervision, twenty-four of whom use Comptometers. Mrs. Nunnally has found the Comptometer very valuable in keeping our accounts, records of sales, purchases and inventories of our various stores.

Springfield, Ill.

Pearl Gard and Irma Wells are recent honor students who have won Comptometer rings.

Miss Veona Booker is now employed by the Standard Oil Co. at Decatur, Ill.

Ernest Weatherby has just recently accepted a position with the International Harvester Co. of Canton, Ill.

Mrs. Marie Hall is now employed by the Fisher Grocery Co. of Springfield, Ill., succeeding Miss Blazes who has been promoted to other duties.

Peoria, Ill.

On Monday evening, November 11th (Armistice Day) the Comptometer School held a "kids' party" at Proctor Recreation Center. All became children once more. The greater part of the evening was spent in playing Bunco and other games, with prizes such as children fancy. Later refreshments were served and the remainder of the evening was spent in dancing.

In the midst of the merriment the photographer entered and the result of his visit is shown below. Top row, reading from left to right: Grace Brown, Alice Bowers, Ramona Spalding, Helen Miller, Cordelia Knight, Cynthia Hess, Kathryn Rinaldo, Edna Lohnes, Mrs. Siebenthal, Mr. Siebenthal. Lower row: Lillian Cody, Mary Asher, Wanda Phillips, Margaret Drake, Betty Davis, Hazel Davis, Helen Rix, Ardella Simpson and Helen Fox.



"Just Kidding"

Milwaukee, Wisconsin

MABEL M. KLUMB

Our latest ring winners are Miss Josephine Schwartz, who added 62 columns an hour on her 27th day in school, and Miss Alice Mochm, who added 62 columns on her 28th day in school.

Miss Lillian R. Conley visited us on November 9th, at which time she talked to a group of High School and Vocational School teachers who were having their annual Teachers' Convention in Milwaukee.

Miss Bertha Beir, who has been employed at the Standard Oil Co., Milwaukee, Wis., is recovering from an automobile ac-

Among those who have recently accepted positions are:

Grace Brown, Herschel Mfg. Co., Peoria.
Helen Fox, Block & Kuhl Co., Peoria.
Leta Hay, Block & Kuhl Co., Peoria.

Lois Carner, Caterpillar Tractor Co., Peoria.

Jerry Bowen, Caterpillar Tractor Co., Peoria.

Margaret Scheid, T. P. & W. Railway Co., Peoria.

Frances Redfern, State Farm Mutual Insurance Co., Bloomington.

Edna Lohnes, State Farm Mutual Insurance Co., Bloomington.

Alice Bowers, Illinois Central Railway, Champaign, Ill.

A note of sadness has pervaded our otherwise happy month with the death of Mrs. Siebenthal, mother of our Director, Mr. Edward V. Siebenthal.

Albany, N. Y.

Mrs. Catherine N. McCormack, nee Noll was sent to the Albany Comptometer School by the De Laval Separator Co. of Poughkeepsie, for Comptometer instruction in the Spring of 1923. While here she not only obtained a Comptometer Ring and graduated with a percentage of 99 but also set up the record of adding 100 correct columns in an hour, which has never been equalled in this school.

Upon her return to Poughkeepsie she did such excellent work at the De Laval that eventually she was placed in charge of the department and, thru the farsightedness of Mr. Nelson J. Bowne, Cost Accountant, was also made Instructress of a Plant Comptometer School.

The accompanying picture shows her department, the efficiency of which is best shown

by the records of the girls on addition. Reading from left to right the girls are:

Miss L. Huber, 105 columns in an hour; Miss M. Germong, 79 columns in an hour; Miss J. Pampinella, 104 columns in an hour; Miss S. Williams, student, 55 columns in an hour; Mrs. M. Smith, (Hardenburg) 91 columns in an hour; Miss M. Schaade, 99 columns in an hour; Mrs. C. N. McCormack.

Mrs. McCormack uses our regular course of instruction and the standard addition books and she has proved herself to be a most excellent executive and teacher.

If more of the operators in Plants located in towns and cities where there are no Comptometer Schools would take up this question of running a class in the various plants they would not only be broadening themselves but would attract favorable attention from the executives who always thoroughly appreciate constructive interest.



Comptometer Battery at the DeLaval Separator Co.

Vancouver, B. C.

For the last couple of years our office on the 9th floor of the Rogers Building had been gradually growing too small for us, until at last it was a question of getting more space or being sued by the building folks for "bursting the walls."

So on December 1st we moved into Rooms 1 and 2, Victoria Block, located at 342 Pender Street, West.

There we have about a hundred per cent more space than formerly and the students have expressed much satisfaction with the new arrangement.

We extend a general invitation to both operators and ex-operators to visit our new offices and get acquainted there.

Baltimore, Md.

K. AGNES GETCHY

Several of our old graduates have dropped in on us during the Night School hours seeking information regarding the different classes of figuring they have to handle. This we think is a splendid way to get help. For the convenience of those who would like to see us and cannot call during the day, we advise that the Night School is in session from September to June, on Monday, Wednesday and Friday nights, from 6 to 8 P. M.

Miss Mae Fox is our latest Comptometer Ring Winner. On the 27th day in school she added 65 columns correctly. We congratulate Miss Fox and urge her to keep up the good work.

Boston, Mass.

GRACE E. LAWSON



Looks as if Lillian also were elected

During the recent Presidential Election, the Western Union Telegraph Company had election loops installed to the various Clubs, Party Headquarters and Broadcasting Stations, etc. and one of our former graduates, Miss Lillian Okun, had the interesting work of calculating the returns as they came in over the various telegraph equipment, to the Main Office, at 175 Congress Street, Boston.

As the returns were coming in on the wires, several men recorded them, then they were passed to Miss Okun for addition, who caused quite a sensation in adding them, (one of the men had been using another calculating machine and it had taken him nearly twice as long).

The work started around five-thirty, November 6, and continued until nearly three the morning of the 7th, but the interest and pleasure Miss Okun had in being one of the first to learn of Mr. Hoover's plurality mounting so steadily compensated to some extent for her arduous efforts.

Columbus, Ohio

THELMA L. SHADE

Dan Cupid has been a popular young fellow among the Columbus operators recently and we have the following marriages to report:

Mabel Thomas to Wilbur Harris
Margaret Johnofski to Herbert Nouse

Dorothy Neiman to Richard Wolfe
Margaret Hoskey to Carl Major
Dorothy Coleman to Clarence Barithwaite
Annabelle Echert to Albert Faust
Ruth Mendenhall to Harold Hukill
Mabel Baker, a former Comptometer operator, passed away after an illness of several months. We wish to extend our sympathy to her folks.

We are sorry to report that Mrs. Ethel White of the Great Atlantic & Pacific Tea Co. is quite ill. We hope she will soon be well and back to work.

We are mighty proud of our new basket ball team. It has only been organized a very short time but a report from the coach indicates that we have the best team in the league. Here's hoping we win all the games.

The Christmas Party given by the Columbus Comptometer operators at the Fort Hayes Hotel was a huge success. We had dinner at 6:30 Thursday evening, December 20th, after which a most gorgeous fashion revue was staged through the courtesy of the C. C. Winans Co. Ten of our own Comptometer girls were the models, and they sure did "strut their stuff" in displaying about \$50,000 worth of beautiful apparel, from fur coats to negligees, including evening gowns and wraps.

Mr. Wayne Stout performed for us on the piano and anyone who didn't hear him and also his capable partner, Marian Smith, on the xylophone, sure missed a rare treat. Mary Esther Allison and Lilda Uhl, talented students from the Morrey School of Music, gave piano and violin selections respectively. Helen Daniels, Harriet Smith and Walter Spung also gave piano selections, which were very much appreciated. Verna Pickens rendered a snappy dance, as did Alma Herzog in a Hula Hula presentation. Evelyn Mulquin and Charlene Plum each entertained us with a very interesting reading.

A brief talk on the advantages of forming a Comptometer Club was given by Mr. Seidel, after which we all joined heartily in singing Christmas Carols and Comptometer songs and yells.

From the hundred operators who were present we are forming a Comptometer Club, which will meet once a month. There will also be bridge parties, bowling contests, an annual picnic and an annual Christmas party such as we had this year (or better if possible).

The success of the party was due to the efforts of Ruth Atkinson, Bertha Courtwright, Emma DeVore, Geraldine Donaldson, Elzina Gardner, Viva Harris, Caroline Haver, Mary Russell, who comprised the Committee, with Thelma L. Shade as Chairman, and Mr. Seidel as master of ceremonies.

New Orleans, La.

KINTA B. BROTHERS

This is the time for making resolutions. Make one now to give the beginner a helping hand. Skepticism often prevents embryo operators from getting a chance to prove themselves and many times a valuable worker is thereby lost.

Experience is valuable, but that does not mean that the average new operator, if given a fair trial, cannot rise to the heights of a more experienced worker.

Comptometer operators are trained along practical, fundamental lines, so it is but a step from the school to the office. Give these new operators a chance and you will find that it is yourself that you have done a favor.

Miss Florence Heilbron, one of our recent graduates, is now employed by Krauss & Co.

Misses Bertha Guthrie and Helen Holt finished the course in five and six weeks respectively, with a general average of 96%. They are both graduates of the Dominican Convent of New Orleans.

A relative of Santa Claus has been found in the New Orleans School. Miss Sonia Claus, due to the similarity of names, was asked by the Times-Picayune newspaper to pose as a relative of the benevolent gentleman, to prove to the kiddies taken care of by the Doll & Toy Fund, that old Santa really exists.

Philadelphia, Pa.

We have recently formed a "Success Club" in connection with our afternoon recreational fifteen minute period. Once a week one member of the class gives a five-minute talk on some business experience or something in connection with her school work. The students are showing marked interest in this diversion.

Miss Mulholland, teacher at the Simon Gratz Commercial High, recently visited our school with her Senior Commercial class. We instructed them on the four fundamentals and they were able to perform all operations before they left. The Simon Gratz is a new High School and their equipment does not as yet include Comptometers. But they expect soon to have them, which was our reason for giving advance instructions to the students.

Miss Marie Prouty of the Personnel Department of Strawbridge & Clothier Department Store, gave a very interesting talk to our Day School on the subject of Comptometer technique.

Mr. Bartlett, Personnel Manager of the Atlantic Refining Co., is scheduled to address our evening class on December 17th. Our day students are also invited to be present.

Duluth, Minn.

MRS. L. W. FAETKENHUEER



"Beautiful but dumb" does not apply to this group of girls because, while we must admit that they are a pretty good looking bunch, we are also proud to vouch for their ability to become successful Comptometer clerks.

In the above picture, from left to right, are: Gladys Houck, Frances Hayden, Lucretia Batte, Kathryn Larson, Alta Payne and Eleanore Jensen.

Miss Eleanore Jensen is our honor student, having added 63 columns correctly on her 19th day in school, which entitled her to the prize Comptometer ring. She averaged 131%, or 79 columns correctly per hour, before taking her final examination. Mr. Faetkenhueer suggests that some of the Duluth operators come into school and try to break this record, and offers a new style Comptometer pin to all operators who are successful.

IN the year ending October 31, 1928, employers obtained from our schools 25,977 operators. Approximately 22,000 more were instructed in customers' offices, making a total of nearly 48,000 clerks and operators trained by our organization in the year.

St. Paul, Minn.

The accompanying picture will give you an idea of the good time the members of the St. Paul School had at their annual Wiener Roast, given a short time ago.

One of the high-lights of the occasion was a Jazz Orchestra composed of eight Day School students. The musical instruments used were all purchased at the Five and Ten Cent Store, which made it all the



Hot Dog!

Detroit, Michigan

ELSIE MERCER

In the past two months ten prize winners have been added to our list. They are Mildred Downey, Honore Dwyer, Angeline Garagnani, Cecelia Juokiewicz, Freda Ketelhut, Dorothy Schweitzer, Emily Bednarick, Eleanor Mourer, Betty Phillips and Grace Rehder.

Mrs. Everett Clark Norton (Miss Ruth Hudson, ex-instructress) is now the proud mother of a baby boy. Another salesman for Mr. Wittenmyer.

Mr. Bomer, "the gentleman repairman" who has "IT," has been transferred and is now repair chief in the fair city of Akron, O. He was replaced by Mr. Malloy of "Smoky City."

Mr. Sullivan has returned after two weeks' illness. You can't kill a red-headed Irishman.

We were delighted to have Miss Conley visit us and hope to have her with us again soon.

Michigan Bell Telephone Co.

The addition of twelve stories to our

more novel. Miss Loretta Season, the director, deserves honorable mention for leading the orchestra to a triumphal success.

About one hundred and fifty day and evening students and friends, as well as the office force, attended the Roast.

The refreshments were furnished by Mr. Stonehouse.

Everyone reported a wonderful time and voted Mr. Stonehouse an ideal host.

seven-story building on Cass Avenue was started in June 1927.

On September 10th, 1928, our Department was moved from the old home in Room 628 on the sixth floor to our new location, Room 921 on the ninth floor.

Changes in the Construction Department have sent us two more operators, Miss Faye Davies and Miss Edna Mueller, who were assigned to the Statistical Section.

Mr. Helen Waterfield from the New Jersey Bell Commercial Department has been transferred to our General Comptometer Section, making us eleven in number.

This Fall the bowling activities started again, having four teams instead of two. The sections represented are, Voucher, Material, Statistical and Payroll.

Mrs. Vandersall has been on the sick list again.

One very warm afternoon an old lady who was visiting Detroit went to one of the picture shows. It was exceedingly stuffy inside and the old lady beckoned one of the attendants and asked: "May I hire one of your movie fans for a short time?"

Little Rock, Ark.



THIS year for the first time, we took an active part in the parade held on the opening day of State Fair Week. Our contribution was nine beautifully decorated cars and forty girls and boys.

The first car, a sedan, was covered with green and gold crepe paper. On the top was a real Comptometer. At the front and rear were signs reading, "Trained Comptometer Operators Do More Work, at Less Cost", and on each side, "If Not Made By Felt & Tarrant Mfg. Co. It's Not a Comptometer."

Next came a touring car with the top thrown back, decorated in autumn leaves, the back being banked with yellow field daisies. Five girls rode in this car and threw candy "kisses," typed strips of paper "Trained Comptometer Operators Do More Work At Less Cost" being wrapped in each "Kiss." As you can imagine, "A kiss from a Comptometer operator" was the cry all along the line.

Next came our Mr. Evans, Comptometer service expert, in his sport model Ford roadster. Beside him sat a boy student and on each of the running boards stood a young lady, labeled "Pine Bluff Comptometer Operator" and dressed in Pine Bluff High School colors. To appreciate this you would have to know the rivalry that exists between the Pine Bluff and Little Rock football teams.

Fourth in line were the Piggly Wiggly operators. Six peppy girls dressed in blue smocks, in a sport model car with rumble seat. This car was driven and decorated by their store decorator and was a work of art.

Fifth came four Comptometer operators in a sedan simply labeled "Rock Island Comptometer Operators" in large letters printed on cloth.

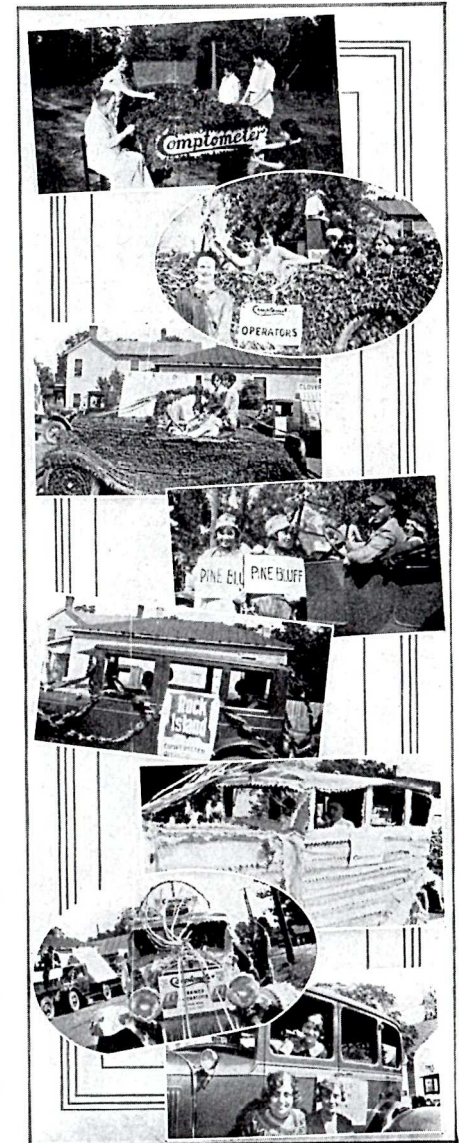
Sixth, a decorated car labeled, "Rock Island Comptometer Operators and Stenographers." Incidentally, these four girls are combination stenographers and Comptometer operators.

Seventh, a decorated car driven by an official of the Pierce Petroleum Co., labeled "Pierce Petroleum Company Comptometer Operators."

Eighth, three students in a sport model roadster covered with balloons, yellow and gold crepe paper streamers and dozens of yellow ribbons labeled, "Little Rock Comptometer Club" merrily blowing in the air.

And last, but for from least, a sport model roadster beautifully decorated with strips of black and gold crepe paper, bor-

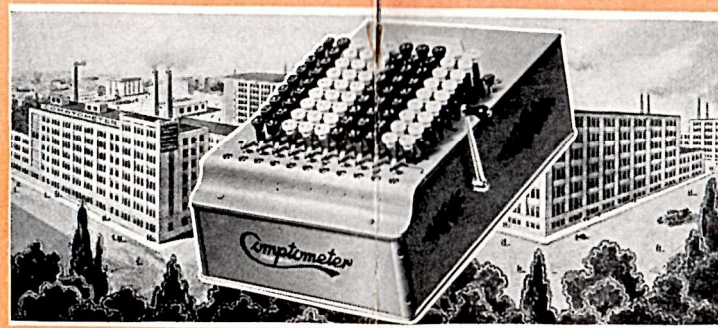
dered with gold chrysanthemums; also cardboard signs with "Cox Stores Company" and our emblem.



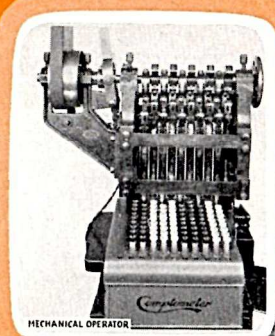
A flivver decorated by (and with) these girls would look like a Rolls!

We are pleased to note the interest shown in the "News" by Jackson, Miss. operators, twenty-five new addresses being received from that city recently.

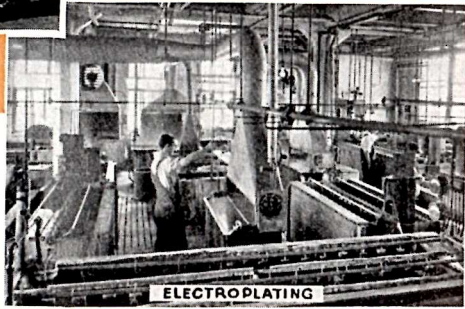
— WHERE COMPTON METERS ARE MADE —



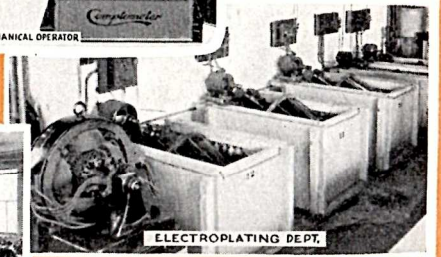
ASSEMBLING DEPT.



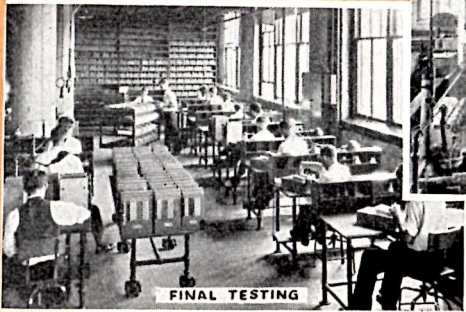
MECHANICAL OPERATOR



ELECTROPLATING



ELECTROPLATING DEPT.



FINAL TESTING



REPAIR INSPECTION DEPT.



SHIPPING DEPT.



Flint, Michigan

A. D. BELANGER

The office employes of Smith-Bridgman & Co. were entertained at the home of Mr. Thomas Pitkethly, the Controller, on Monday evening December 10th. A chicken dinner with all the good things that go with it was served to the twenty-eight guests present, and Mr. Pitkethly proved that he could juggle a serving job as capably as he does an expense budget. Readings were given by Mrs. Thelma Poultney and Miss Ethel Donahue. Musical numbers were rendered by Mrs. Marie House, Aldean Cranston and Margaret Pitkethly. The annual office Christmas Tree was then unloaded by Mrs. Martha Bork, assisted by little Miss Margaret Pitkethly, and Mr. and Mrs. Pitkethly were presented with a beautiful etching for their home as a remembrance from the office force.

Miss Sadie Majors recently returned to Flint after a short stay in El Paso, Texas, where she worked for the Southern Pacific Railroad. She is now employed by the Fisher Body Corp.

Miss Adeline Cook added 68 columns on

her 24th day in school. Adeline will soon be wearing a Comptometer ring.

Dot Whipple left the Chevrolet to return to her home in Muncie, Indiana, and at the present time is working at the Muncie Products Co.

Veronica Kennedy is soon to enter a nurses' training school at St. Joseph's Hospital in Detroit. We all join in wishing her success in her new work.

Ann Guza is working for the Great Atlantic & Pacific Tea Co. Evelyn Miller is employed at O. M. Smith's.

Miss Angeline Liptak has been taken on for extra Christmas work in the Audit Department at Smith-Bridgman's, and is making a very creditable showing. To use the words of Mrs. Bork, Personnel Director. "She shows the results of good business training. For a little girl, we predict that Angeline could take care of a big job as a Comptometer operator."

Helena Karff was transferred from the Flint plant of the Chevrolet to their new assembly plant in Kansas City, Mo.

Mrs. Marian Schagane, formerly of Detroit, is now working at the Chevrolet Motor Plant in Flint.



The following operators comprise the highly efficient battery at the D. L. & W. R.R., Scranton, Pa.:

First row, L. to R.: Anna Reap, Esther Evans, Helen Kenny, Irene Cuklin, Thelma Jones. Second row, L. to R.: Eleanor Evans, Mary Caffrey, Mary McGough, Helen Moesel, Rachel Morgan. Third row, L. to R.: Bernice Hall, Harriet Brown, Mary Wopart, Eleanor Jones, Millicent Weiskerger. Fourth row, L. to R.: Clara Mellert, Ruth Miller, Helen Vanston, Grace Wolover. Fifth row, L. to R.: Lydia Wagner, Blanche Shafer, Della Miller. Sixth row, L. to R.: Marjorie Scott, Catherine Connolly, Clare McDermott.

A recent visitor welcomed at the factory was Mrs. Carmelita P. Fair, demonstrator in the Portland, Oregon,

Comptometer office. Accompanied by her husband, Mrs. Fair visited the "Windy City" while vacationing.

Newark, N. J.

MISS G. SCHENCK

On October 31st the girls of the Newark Comptometer School held a Halloween Party. Machines and desks had been cleared away and the schoolroom was beautifully decorated for the gala event.

As can be seen from the picture, considerable originality was displayed by the girls in the selection of costumes.

The Entertainment and Refreshment Committee had done their work well and therefore the entire affair was a "howling success." Games were played and prizes awarded. Mildred Anderson won the peanut race and Sadie La Vance was successful in pinning a tag nearest to the red correction key on the keyboard diagram, while blind-folded. A Koo Koo game also afforded a great deal of merriment; this was a punch board which was passed around and each girl punched out a slip of paper which contained instructions

to perform some stunt, such as singing a song, doing a dance and so on.

Then everybody was ready for refreshments, which were heartily enjoyed by all.

Another!

The "News" is pleased to welcome another member to the growing circle of Comptometer publications. Following the lead of "British Brevities," Australia sends us a copy of their 'Supplement', and we take this opportunity to congratulate Peacock Bros. Pty. Ltd. on the appearance and content of their little magazine.

It is typically Australian, peppy and interesting—just full of pictures of good-looking Australian operators and accounts of their many activities. The issue just received contains a complete story of a Ball held in Sydney, where over \$500 was raised for charity.



We are all invited to the next Newark party

Dayton, Ohio

OSEE ROSS

The Dayton Comptometer operators enjoyed a Halloween Party on October 25th, at the Rustic Garden. Everyone came masked, some looked funny and others very attractive.

A Comptometer Operators Club was formed, with Rhea Weamer from the Dayton Power and Light Company as President, Gladys DeBra of the Mutual Home Savings and

Loan, Vice-President, and Carrie McCord, Secretary and Treasurer.

Miss Cecelia Hemleben, formerly with Chrysler Corporation, has left Dayton with her mother to join Mr. Hemleben in Havana, Cuba. We hope that Cecelia will like her new home.

Esther Krebs and Mildred Shook are recent ring winners. Esther added 62 columns correctly on her 14th day and Mildred 64 on her 18th day.

Montpelier, Vt.

Pictured below is a group of six expert Comptometer operators, all employed in the Actuarial Department of the National Life Insurance Co., Montpelier, Vt. These young ladies are under the supervision of Miss Alice P. Lazelle.



Reading from left to right, Front Row: Mildred Hatch, Alice Lazelle, Margaret Ledden. Back Row: Irene Peck, Josephine Kent, Elizabeth Cattanaach, Ruth Erno.

Miss Lazelle is also in charge of the Comptometer School recently established in Montpelier, three of the girls in the picture being graduates of her first class.

Sioux City, Ia.

Plans have been made for a Comptometer Club in Sioux City. We were to have held our "Organization Banquet" on December 10th, but on account of the "flu" epidemic it was decided to postpone it until January 15th. The Club is to be made up of all Comptometer operators in this territory and is to be for social purposes only, so that the members of our large Comptometer family may become better acquainted with each other. The girls are eagerly awaiting the dances, card parties, skating parties and everything that is being planned for the winter months.

The Sioux City, Omaha and Lincoln schools enjoyed a picnic at Fremont, Nebraska during the early fall. There were eats, games, prizes for everyone, swimming and then more eats; picnic was all that was heard around our school for several days.

Three of our recent ring winners are Theresa Emmerich, Martina Anderson and Virginia Baldwin. Virginia added 62 columns correctly on her 14th day, and then added 60 columns correctly in cross-adding on her 24th day.

We feel that we are very fortunate in having Mrs. Cotter, formerly demonstrator at Des Moines, in our city, her husband having been transferred here.

Miss Kudrle, instructor, spent a very enjoyable week-end at the Omaha school in November.

Portland, Oregon

Mary Dietrick and Marian Olsen have recently won Comptometer rings and, needless to say, are already employed. Miss Dietrick is with the Union Pacific Ry. and Miss Olsen is with the American Can Co.

The Union Oil Co. has just added Mabel Fielding and Frances Gingrich to their office and from all reports it seems that all concerned are satisfied.

Stella Van Avery, one of our graduates, was placed with the Westport Lumber Co. at Westport, Oregon.

Ethel Mathews has accepted a position with the Northwestern Electric Co. after having done temporary work for us for some time.

Pearl Knutson, another Ring Student, is now with Stubbs Electric Co.

Beatrice Ellinger, a recent arrival from the Lone Star State, is now doing temporary work for us. Miss Ellinger was formerly with the Ford Motor Co. at Houston.

Anita Arnold and Dorothy Gay are also among the lucky as they have both won the highly prized Comptometer ring.

Margaret Alenius has resigned her position with the Dohrman Hotel Supply Co. and is leaving for Texas. Mary Johnson has accepted the position vacated by Miss Alenius and will handle both the Comptometer work and the typing.

* * *

The clever little contribution below comes from the frozen far north country. It was sent in by the students of the Dalhousie Commercial College at Dalhousie, N. B., Canada.

C is for Canadians, one and all,
O is for Ourselves, coming to greet you,
M is for the Miles that lie between us,
P is for Practice, Perseverance and Pins,
T is for Tests, eagerly awaited,
O is for the Exclamations that greet the results,
M is for the Many Thanks we owe Felt & Tarrant
E is for Efficiency we try to attain,
T is for the Teacher devoted who guides us,
E is for the Earnestness she shows in her work,
R is for Right and that's what we hope to be

Put these all together
They spell **Comptometer**,
A word that means **Success** forever

Louisville, Ky.

LORETTA C. ORTE

We were very pleased to have Miss Lillian R. Conley with us recently.

A Card Party, to which all Louisville Comptometer operators and their friends were invited, was held on Saturday, December 8th, in the Green Room of the Tyler Hotel.

As we had anticipated, the party was a real success. Mr. O. R. Clark, our very efficient leader, introduced Miss Conley to the 250 guests, who found her most interesting. All received her graciously and we shall profit by her suggestions.

Tallies, decorations and refreshments were carried out in the Christmas colors, and everyone entered into a real Christmas spirit.

Prizes were awarded to each table, as Mr. Clark emphasized—"not to the best adders but to the best players." A lovely door prize was presented to the holder of the lucky number.

Each and every one present assured us of having had a most enjoyable afternoon.

Heartly congratulations to Miss Bertha Feather, a winner of the Comptometer Ring.

Louisville Comptometer operators seem to be a target for Dan Cupid. We announce the marriages of the following girls:

Catherine Seltzer
Bettie Finley
Josephine Klinehenz
Rose Streigel
Mary Engle
Dorothy Duesing

Please accept our very best wishes!

Los Angeles, Calif.

Since the last issue of Comptometer News we have had five ring winners whom we are proud to introduce to the Comptometer world. They are Misses Ella Allen, Mary Fairall, Thomasine James, Helen Morrison and Virginia Warren.

Many girls wander away from the jurisdiction of our office, but eventually they return.

Marie Meyer boasts of a very interesting year's work in New York. She says she enjoyed her stay there very much.

Jessie Prentess has come back to us from China, and says she wouldn't take anything for her experience.

Some time ago we sent Leona Vaughan to the American Beet Sugar Co. at Oxnard for some temporary work, and we have our suspicions about a little romance because she is very desirous of doing more work in that vicinity.

Louise Rankin was sent by us to Gaudalajara, Jalisco, Mexico, and her work there was very interesting; but now she is wend-

ing her way to New York, seeking more adventures.

Many of her friends will be interested to know that Miss Cora Glass, who was formerly our instructor, is now with the Texas Company.

Pittsburgh, Pa.

The Pittsburgh Comptometer School is made up right now of a very athletic group of students, many of whom played on their high school teams before they came to the Comptometer School.

On December 22nd the Comptometer team plays the Crafton team, "Kid Boots," one of the fastest teams in this part of the state. The Comptometer team will be composed of the following girls:

Gertrude Crippen Guard
Margaret Watson Forward
Ruth Randolph Center
Ellen Watkins Forward
Mary Knaell Guard

All of the girls are in school at the present time except Miss Watson and Miss Knaell, who are recent graduates and who are making just as good a record as Comptometer operators as they have at playing basket ball.



Division 11

Rockford, Ill.

Alice Owens has accepted a permanent position with Swords Bros., and Norma Feldt is doing temporary work for the same firm.

Della Westerlund, one of our recent graduates, has been placed with F. W. & John Barnes Company.

Frances Hausmann of Geo. D. Roper Company, broke a finger playing basket ball—and just when they were ready to start on inventory work. Looks like a put-up-job to us.

Grace and Thelma, the Parrish sisters are not only good Comptometer operators, but are also gaining considerable popularity as songsters. Assisted by Ada Hodges, they are known as the "Hummer Girls." Have you heard them over radio station WIBO?

Catherine Peterson is our latest ring winner.

Indianapolis, Ind.

W. W. HUESTON



Above are the pictures of four "Comptometer Ring Students" who secured this honor during October and November.

Iris Altizer Lingenfelter, upper right, won her ring on her 21st day by adding 60 out of 64 columns in one hour.

Lois Myers, lower right, won her ring on her 22nd day by adding 62 out of 66 columns in the hour.

Irene Stone, lower left, won her ring by adding 60 out of 68 columns on her 28th day.

Miss Lora L. Weaver, upper left, won her ring with the greatest of honors by adding 60 out of 67 columns on her 13th day. Miss Weaver had never even seen a Comptometer before she entered our course.

All four of these students passed their Ring Test, and have each won at least two other adding prizes offered by our local office.

Houston, Texas

After December 26th the Houston Comptometer School and Office will be located in Rooms 930-1-2-3 Electric Building, corner Walker and Fannin. We extend a cordial invitation to all Comptometer operators to visit us as we are very proud of our new quarters.

Providence, R. I.

We enjoyed a very pleasant visit recently from Mrs. Leo McCarthy (formerly Edna Dodge of Riverside, R. I.) who is now making her home in Chicago.

Mrs. McCarthy graduated from the Comptometer School in 1921, after which she was employed at the Great Atlantic & Pacific Tea Co., U. S. Rubber Co. and the N. Y. N. H. & H. R. R. Co., Fall River, Mass.

Shortly after Mr. and Mrs. McCarthy were married they moved to Detroit and Mrs. McCarthy secured several temporary positions through our Detroit office. They are now making their home in Chicago, as Mr. McCarthy's business has taken him there. Mrs. McCarthy registered with the Chicago office and has been kept busy all the time. While visiting the school she gave our students an interesting talk regarding her experience as a Comptometer operator, and pointed out to them the necessity of developing accuracy and speed on all their work. She also told them of her satisfaction at having taken up Comptometer work.

Hartford, Conn.

MILLICENT S. SHEPARD

Elsie Anderson, who had been ill for some time, passed away on October 31st. Miss Anderson was employed by the Economy Grocery Co. and previously by the Travelers Fire Insurance Co. She was very much beloved by all who know her.

Miss Edith Halliday of the Travelers Insurance Co. has been aiding the "Travelers Beacon" somewhat by the sparkling rays that flash from the third finger of her left hand.

Election Day at Hartford proved a very exciting event, but a sad one for Miss Agnes O'Neil, who has been suffering from fallen arches since paying a "bet" that Gov. Smith would win. Miss O'Neil was said to have been seen the following day pushing a boy-friend up Main Street in a wheelbarrow.

It is convenient that the fun doesn't begin until late at Worthy Hill's Club. Marian Saunderson, one of our special students from New Departure Mfg. Co. is able to get in her quota of addition practice before "stepping out."

Edith Loveland appeared the day after her birthday with a very beautiful wrist watch. We are beginning to wonder if her diploma and an engagement ring will make a simultaneous appearance?

The recent banquet and theatre party proved a great success. After a most delicious and hearty dinner, twenty-five girls adjourned to the theatre to see "Plastered in Paris." Don't get us wrong here, girls.

Grand Rapids, Michigan

JOSEPHINE GRAHAM



Mrs. John VanderWal, Nee Jean Gelderloos

The Grand Rapids Comptometer Club held a Halloween Party at Franklin Lodge on October 25th. Most of the girls were masked and in costume, and as can be seen from



Pumpkins, Goblins and everything

the photograph, it was a picturesque assemblage. There were bold, bad pirates, cute little Dutch girls, Colonial "gentlemen," cowgirls from the western plains, several spooks—and even Mephistopheles himself was present.

Miss Marie Switzer, accompanied by Mrs. Edwin Frazee, rendered several vocal selections, and Miss Marion Tubergen favored us with some interpretive readings. Games had been arranged by the Committee and were greatly enjoyed. Then came refreshments, and the evening closed with a Grand March led by our President, Miss Jean Felt and the general chairman, Miss Agnes Schipper. Prizes were awarded by the judges, Mr. R. B. Malloy of the Detroit Repair Service, Mr. Robert Savidge of the Great Atlantic & Pacific Tea Co., and Mr. Slager.

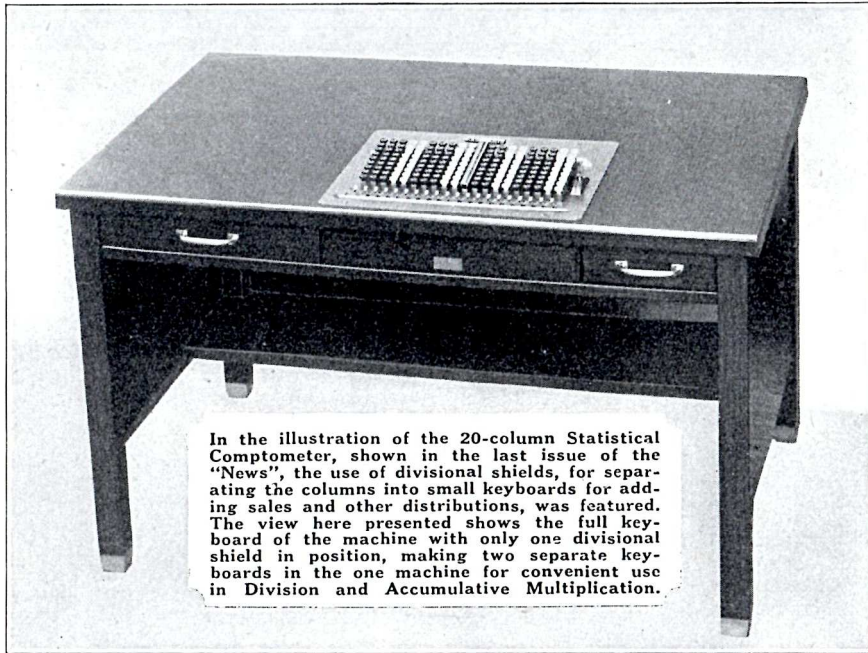
At the December 8th meeting of the Comptometer Club officers were elected for the ensuing six months' period. The election resulted as follows:

President: Miss Louise Kelly
 Vice-Pres: Miss Katherine Huighouse
 Secretary: Miss Thelma Russell
 Treasurer: Miss Lavina Moerland

The matter of dues was discussed and it was decided to change to annual dues instead of monthly. The place of meeting was also discussed but was tabled until the next meeting. The Christmas party will be held in January at the Garfield Club House.

Miss Jean Gelderloos, formerly Comptometer operator at the Grand Rapids Steel and Supply Co., became the bride of Mr. John Vander Wal recently. After returning from their honeymoon they will reside in Muskegon, Michigan.

Miss Jean Felt and Miss Graham attended the Michigan-Illinois football game at Ann Arbor.



In the illustration of the 20-column Statistical Comptometer, shown in the last issue of the "News", the use of divisional shields, for separating the columns into small keyboards for adding sales and other distributions, was featured. The view here presented shows the full keyboard of the machine with only one divisional shield in position, making two separate keyboards in the one machine for convenient use in Division and Accumulative Multiplication.



Comptometer Battery and School at the Continental Caoutchoucs and Gutta Percha Cie, Hanover, Germany. Insert, Fraulein Hillman, Instructor.

Great Britain, Ireland and the Irish Free State

London



Misses Mary and Winifred Moore, London ring winners

THE Misses Dora and Gertrude Atherton are 1928 students and Ring Winners of the London School. Both girls passed through the school very quickly; Miss Gertrude Atherton, the younger, who attended most recently, took her position after only five weeks and three days in school and made her Ring quota of 55 columns added accurately in one hour on the 18th day of her attendance. We wish that there were some more sisters Atherton.

Liverpool

Before this "News" is published we shall have held our first Dance and Social for Comptometer operators in Liverpool and District. Up to time of going to press we have sold over 200 tickets to operators and their friends and we are hoping that this is to be the first of many such gatherings.

Miss Alice Hawkins, who won duplicate First Prize of \$75.00 in the Comptometer News "Song Contest," is to sing the song during the evening, and we shall no doubt 'raise the roof' when 200 odd lusty throats join in the chorus of "The Wearin' o' the Green." We are particularly proud of Miss Hawkins, she being one of our own Liverpool trained operators.

Since our last contribution to the News the following operators have won rings: Mr. Francis Jubbs, Miss Edna Johnson and Miss Barbara Calland. The Diploma Test has also been passed by the following: Mrs. Ethel Brecknell, Misses V. Cullen, F. Sudders, E. K. Parker, E. Johnson, E. M. Richardson and P. Senior.

Dublin

Our Dublin Manager, Capt. L. H. Toole, had the honour of representing Canada (where Capt. Toole was resident for a number of years) at the ceremony of the Rekindling the Flame over the Unknown Warrior's grave at the Arc de Triompe, Paris, on August the 4th. Capt. Toole was one of a delegation of about thirty ex-service men who represented all parts of the British Empire. After the Paris ceremony Capt. Toole joined the great Pilgrimage of the British Legion of ex-service men who toured the Battlefields of France and took part at the memorial service at the Menin Gate, Ypres.

Miss Elizabeth Gall, our Instructor at the Dublin School, is one of the most prominent officials of the Girl Guides in Ireland. At a large "Rally" given recently by the Guides in a Dublin Theatre she acted as Conductor to an Orchestra and Choir of some five hundred Guides. The praise meted out to Miss Gall by the audience and later by the "Press" on the able way in which she performed her difficult duties was indeed highly complimentary.

Our congratulations to Miss Nancy Kearney and Miss Dorothy Gray of this School, who accomplished the fine work of winning Comptometer rings.

Miss Josephine McCaughey, our new Instructor, who has been in London studying the methods of the London School, has returned to us. She thoroughly enjoyed her stay at headquarters and was much impressed by all she saw there and the kindness extended to her by the London staff.

At the Business Efficiency Exhibition recently held in Dublin, Miss Nellie Colligan of the Great Southern Railways of Ireland won the first prize from a large number of competitors in an adding machine competition. Needless to say, Miss Colligan was using the Comptometer. We offer her our congratulations.

As we feel sure that there will be a large number of Comptometer operators from various parts of the United States and Canada visiting the Emerald Isle this coming Summer, we extend to them a cordial invitation to visit us in Dublin. If they will bring a card of introduction from the Comptometer agent in their home town anything that we will be able to do for them will be a pleasure.



Manchester and Salford Co-Op. Society, Manchester

Newcastle

We have decided not to lose our Newcastle Ring Winner, Miss Ord, whose photograph appeared in the last issue, and consequently she is now a valued member of our Staff.

Congratulations to Miss Oliver, who teaches in our Darlington Evening School, on obtaining her Diploma in such fine style.

With the opening of the Middlesbrough office we welcome the addition of Miss Swales to the Staff; and mention should also be made of the excellent work done by Miss Lambert in connection with the Middlesbrough Evening School.

Evening Schools are also functioning in Carlisle, Darlington and Sunderland.

The girls in training in our various schools in the Newcastle area at any one time now well exceeds the century mark.

We have news from Carlisle that they intend forming a Comptometer Club and the first meeting will take place on the 14th of December. We shall be glad to have news from them in due course. There are also rumors that Middlesbrough are active.

We have welcomed to our Newcastle School Miss Olga Johnson from Sydney, who was a pupil of Messrs. Peacock Bros. in Australia.

Dundee

Miss Finlay, who lately left our Dundee Office, has now settled down to a situation in New York. We have just received word from her and we feel sure her many friends in Dundee will be glad to hear she is getting on exceedingly well.

Heartiest congratulations to our three

recent ring winners, Misses Margaret Anderson, Jessie Gow and Mary Ogilvie. All three have worked hard to win them.



Winnifred Ballantyne, a recent graduate of the Bradford School and typical of our British operators

Leeds and Bradford

It gave us a great deal of pleasure to greet so many old friends at the Business Exhibition held in October at the Windsor Halls, Bradford. Most of the Company officials and operators naturally came from Bradford, but we also had many visitors from Leeds, Keighley, Skipton, Huddersfield and Halifax, and we made many new acquaintances. Our stand was a centre of much attraction, for we had a section of our School there, complete with operators and as Bradford is renowned for really smart girls, it was only natural for everyone to pause and admire, and we have the feeling that the admiration was not confined solely to operating ability.

Miss Ogden, our chief teacher at Leeds, was in charge of the teaching and demonstrating on the Stand, and was kept particularly hard at it owing to our Bradford teacher, Miss Gourlay, having picked that particular week to retire from the fray with laryngitis.

To the following operators who nobly gave their assistance on various evenings as demonstrators, etc., we offer our very sincere thanks. They are all operators with the Bradford Dyers' Association, Ltd.

- | | |
|-----------------|---------------|
| Miss Almond | Miss Howard |
| Miss Crooke | Miss North |
| Miss Fairclough | Miss Northrop |
| Miss Greenslade | |

We were glad to have a visit from our Sheffield manager, Mr. R. D. Cooper, who came along to see how we run exhibitions in the textile district.

The increasing use of Comptometers has necessitated a still further addition to our staff, and we have pleasure in saying that Miss G. Greenslade, formerly with the Bradford Dyers' Association, has joined us at Bradford to help with the teaching and service work generally.

We were glad to see so many operators who visited us at the Exhibition were wearing our Blazers or little gold brooches. We have now plenty of these available to meet further demands.

Our second Ring Winner at Leeds was Miss Mary Gibson. To this young lady we offer our hearty congratulations and hope that others will soon follow her shining example.

Miss V. Gill completed her course at the age of only fourteen and was appointed operator at the Yorkshire Electric Co., Leeds.

Cardiff, South Wales

The Cardiff, Bristol and Swansea schools are all associated, and there has been keen competition between the three schools for the honour of winning the first Comptometer Ring. This distinction has fallen to Swan-



Ethel Moore Katherine Wheeler Marion Laird
 Jessie Newbold Birmingham ring winners Minnie Harris

sea, the coveted ring having been won by Miss Myra Evans. Well done, Swansea! Rings have since been won by Misses Gough and Temlett of Cardiff School and Miss Palmer of Swansea School. Jump to it Bristol! We hate to leave you behind.

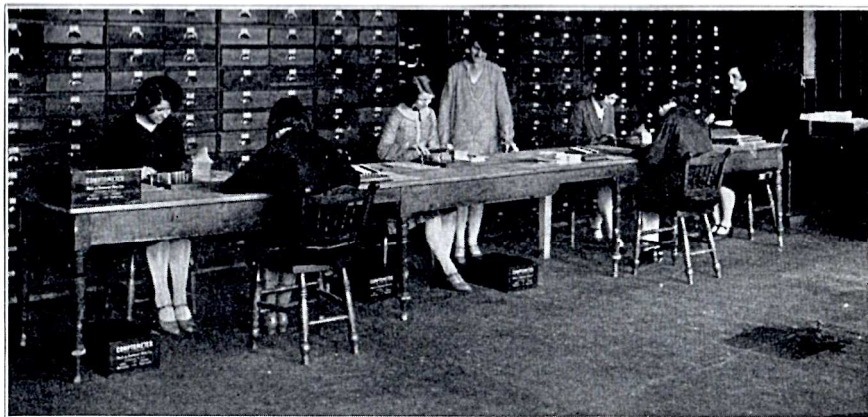
Recent appointments in South Wales include the following:

CARDIFF SCHOOL:

- Miss Florence Carey to Cambrian Wagon Co. Ltd.
- Miss Alice Toplis to Post Office Engineering Dept.
- Miss Blodwen Davies to Powell Duffryn Steam Coal Co. Ltd.
- Misses Doris Heubeck and Olive Parnell to David Morgan Ltd.
- Miss Kathleen Thompson to P. Halewood & Sons Ltd.
- Miss Dora Josty to Spillers Ltd.
- Miss Winnifred Streeter to S. Wales Electric Power Co. Ltd.
- Miss Winnifred Edwards to Cardiff Rural Dist. Council.
- Miss Doris Evans to Foster, Hain & Read Ltd.

SWANSEA SCHOOL:

- Miss Hetty Evans to W. Gilbertson & Co. Ltd.
- Miss Irene Rowlands to British Copper Mfrs. Ltd.
- Miss Kathleen Beeny to Richard Thomas & Co., Ltd.



Leith Provident Co-op. Society, Leith, Scotland

Manchester

Congratulations to the following operators who have recently won their Comptometer Rings:

- Miss Margaret Wreghitt
- Miss Grace Walton
- Miss Marion Patefield
- Miss Elsie Pollitt
- Miss Molly Clark
- Miss Doris Gent

We would like to draw special attention to Miss Patefield, who reached her adding quota on her eighteenth day in School, adding 51 columns correctly in one hour, and finally passing the examination on her twenty-second day with a percentage of 93.

Our Evening Classes are now in full swing and are equally as well attended as the Day School. Up to date we are pleased to report that the following operators have been successful in obtaining Diplomas or Certificates:

- Miss K. Thompson, Diploma
- Miss D. Thompson, Diploma
- Miss M. Bennett, Diploma
- Miss E. Sellers, Diploma
- Miss N. Stringer, Certificate

We still have a number of prospective Diploma students attending our Evening Classes, and we hope to be able to publish a further list in our next issue.

We are pleased to note that one of our Comptometer operators, Miss Vera Bluck of Messrs. Hans Renold, Ltd., has won a Medal in the Tennis Challenge Cup Tournament, and received a very hearty clap at the presentation which took place at one of Messrs. Hans Renold's dances.

Also, Miss E. Ditchburn of Messrs. Chas. Macintosh & Co. Ltd., captains the firm's

hockey team, while Miss A. Glennon helps the team to score the goals. We are inclined to think that we have some "star turns" in the sports world.

We recently had a shock when a gentleman, looking somewhat soiled, walked into our Comptometer office. On close inspection we discovered it was one of our salesmen, who had been trapped in a fire. We learn that he had to spend quite a long time dashing up and down a spiral staircase, in the dark, until finally, with eyes full of smoke he eventually found an exit.—He was particularly anxious to get out as he had the order in his pocket.

Miss Muriel Ellidge, one of our experienced students, has been fortunate enough to spend a few months' holiday in Canada. She is due back shortly and it will be interesting to have Miss Ellidge's impressions of Canada. We hope she has had an enjoyable holiday.

Sheffield

The following pupils have left the family fold for work outside:

- L. Smith to Sheffield Treasurer's Department.
- P. Bryars to Vickers-Armstrong Ltd.
- C. Brookes to Thos. Firth & Sons Ltd.
- J. Makin to Laycock Engineering Co. Ltd.
- V. Rogerson to Sheffield Gas Co.
- G. Milne to Thos. Firth & Sons Ltd.
- N. Nicholson to Edgar Allen & Co. Ltd.
- N. Copestake to J. Hy. Andrew & Co. Ltd.
- E. Greaves to Vickers-Armstrong Ltd.
- C. Hope to Vickers-Armstrong Ltd.
- J. Seeds to Steel Peech & Tozer Ltd.
- H. Burrell to United Strip & Bar Mills
- B. Locke to Steel Peech & Tozer Ltd.

The Association of Comptometer Operators In Bristol And The West of England



On October 26th 1928 the "Association of Comptometer Operators in Bristol and the West of England" was formed by a meeting of about seventy of our local operators at a city cafe. Although the Association is now being run entirely by the operators, we have to thank Mr. E. H. G. Evans, the Comptometer salesman in the district, for arranging the meeting and for hiring the room for the evening.

A fortnight after our inaugural meeting we held another general meeting for the special benefit of operators who could not attend the first, so that they should know the objects of our Association.

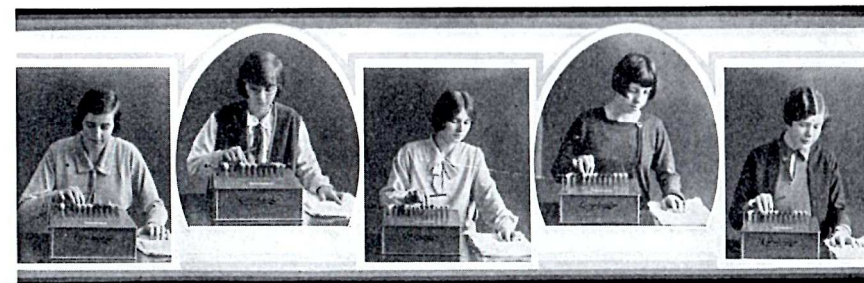
On November 23rd we held a most successful Social evening for our members and their friends, to which we had the pleasure

of welcoming Mr. E. H. G. Evans, the Bristol manager, and Mr. D. G. Duncan, the Cardiff manager, who were the guests of the evening. We have reason to believe that everyone enjoyed themselves, and we all hope to meet again quite soon, our aim being to hold either a social, business or general meeting at least once a month.

This is the first time that you have ever heard of us, but we intend that you shall hear much more in the future.

Leicester

We congratulate Misses E. Catton, E. Cuttifford and M. Meadows on being the November Ring Winners in the Leicester School.



Left to right: The Misses Olive Wainright, N. Hunt, M. Hughes, T. Cummings, and D. Phipps, Leicester ring winners.

Le Scuole Comptometer in Italia

*Scuola
Milano*



*Credito
Italiano*

Il nostro sistema di dare agli Utenti della Comptometer un ottimo "servizio" integrativo delle utilità della macchina, è in Italia nella sua più completa attuazione.

I Sigg. C. & R. Ferraris, nostri Concessionari, hanno dato tutta la loro attenzione al REPARTO SERVIZIO CLIENTI, ottenendo risultati oltremodo soddisfacenti.

Alla prima Scuola Comptometer istituita presso la Direzione della Ditta di Torino, fin dai primi anni della sua fondazione, in breve tempo hanno fatto seguito le Scuole di Milano, Genova, Roma, Napoli e Trieste.

Tutte sono ora altamente apprezzate dalle Istituzioni Industriali, Commerciali e Bancarie, le quali riconoscono l'importanza ed il valore economico dell'allenamento.

La Comptometer con tastiera di controllo e segnali automatici di sicurezza, può essere facilmente adoperata da chiunque, senza speciale insegnamento, e con risultati superiori a quelli che la medesima persona potrebbe ricavare con altre macchine.

Ma la Comptometer, può raggiungere qualsiasi alta velocità di calcolo, e l'allenamento serve appunto per mettere gli operatori in grado di utilizzare questa velocità fino al limite massimo della loro attitudine.

Le Scuole Comptometer d'Italia, sono frequentate ogni anno da numerosi giovani e signorine che aspirano ad una soddisfacente posizione d'impiego.

Oltre ai Corsi diurni e serali che si seguono dal 1° Settembre al 1° Agosto dell'anno successivo, vengono pure svolti, a mezzo dello stesso personale insegnante, numerosi Corsi speciali per gli Impiegati degli Utenti, sia presso le Sedi delle Scuole, sia presso le stesse Sedi dei Clienti.

Alla chiusura dell'anno scolastico si svolgono ogni anno le gare di velocità ed accuratezza fra i diplomati, i quali concorrono a numerosi premi.

L'inizio del nuovo anno scolastico viene sempre festeggiato con la premiazione dei vincitori, e nell'occasione una simpatica festa unisce Allievi, Insegnanti e Dirigenti.

Nel periodo di ricostruzione delle forze economiche nazionali Italiane, senza dubbio le Scuole Comptometer hanno contribuito in notevole misura al problema della maggior produzione col minimo costo.

Le Comptometers, utilizzate nei massimi limiti della capacità umana ed in tutta la loro accuratezza, hanno portato e portano rilevanti economie nella spesa per lavori di calcolo, economie che si ripercuotono in modo tangibile sulle spese generali.

Onde stimolare sempre più l'amor proprio del Comptometristi, e tenere sempre vivo il loro entusiasmo per la macchina, di frequente vengono bandite, fra Operatori di diverse Aziende, gare con ricchi premi e con risultati oltremodo soddisfacenti.

Credito Italiano—Milano

La Banca "Credito Italiano" impiega numerose Comptometers presso la sua Direzione Centrale di Milano e le diverse Sedi nelle altre Città.

Importantissima fra le Banche Italiane è pure fra i primi che hanno visto subito quali preziosi vantaggi si potevano ritrarre dalla Comptometer.

Il personale è stato per la maggior parte allenato presso le Scuole Comptometer ed anche in corsi speciali fatti negli stessi locali della Banca.

Questo servizio è apprezzato dai Dirigenti che hanno avuto modo di constatare quanto maggiore e migliore rendimento danno gli impiegati che hanno seguito i metodi delle Scuole Comptometer.

Nel mese di Luglio di quest'anno, in una Gara tenuta a Genova fra esperti Operatori, guadagnò il 1° premio la Signa Lina Gambolati, della Soc. "La Rinascente"; il 2° premio la Signa Clara Conti dell'Atlantic Refining Co. of Italy ed il 3° premio la Signa Alda Briccola del Credito Italiano.

Il notevole aumento di allievi, che si verifica ogni anno, mentre è indice del sempre crescente sviluppo delle Scuole Comptometer, dimostra anche che gli Impiegati ed i Dirigenti sono ormai nella piena conoscenza che un addestramento razionale è di grandissima importanza ed accresce il rendimento in proporzioni imprevedute.

Fra le Energie vitali della Scuola Comptometer

La Sig.na Maddalena Molinari è entrata nell'organizzazione della Comptometer nel 1921, dopo di avere coperto posti di responsabilità presso grandi Aziende Industriali, iniziando la sua carriera da esperta Comptometrista.

Velocissima addizionatrice e calcolatrice, essa sa mettere in buona evidenza i pregi della Comptometer.

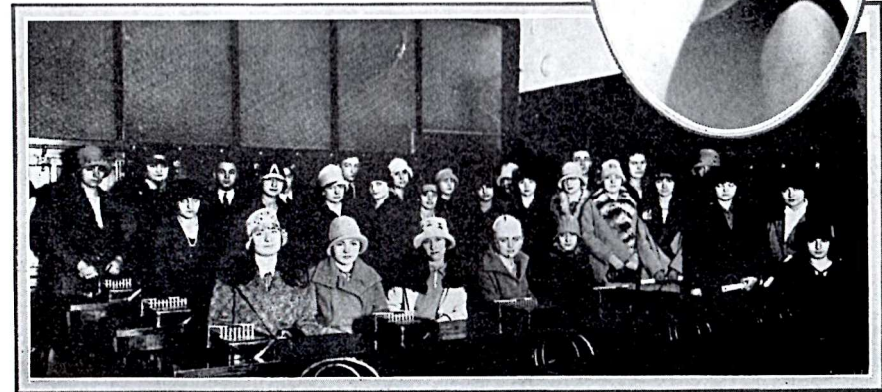
È incaricata dell'insegnamento nella Scuola di Torino ed ottiene ottimi risultati per il convincente metodo che impiega e per la intelligente assistenza che presta agli allievi.

Anche nei corsi speciali fatti per i Clienti, ha saputo raggiungere il massimo ottenibile in velocità ed accuratezza suscitando piena soddisfazione.

La sua sicurezza nel maneggio della Comptometer e la pratica nell'aritmetica commerciale, la rendono preziosa collaboratrice nelle dimostrazioni e negli esperimenti pratici presso probabili Acquirenti.

La Sig.na Molinari è ottimo ed apprezzato elemento nell'organizzazione della Comptometer in Italia.

*La Sig.na
Maddalena
Molinari*



Scuola Comptometer Torino

The Honor Roll

The following girls have won
Comptometer Rings



Gwendoline Priest
SHEFFIELD ENG.



Amy Boyce
GRAND RAPIDS MICH.



Marjorie Skinner
LONDON ENG.



Donnabelle Peterson
OMAHA NEB.

- | | |
|---------------------|---------------------|
| Lois Baggett | Atlanta, Ga. |
| Emily Donovan | Springfield, Mass. |
| Margot Freeland | Columbus, Ohio |
| Gertrude Betthausen | Chicago, Ill. |
| Catherine Solon | Hammond, Ind. |
| Francis Wells | Woodstock, Ill. |
| Nancy Pocock | Cincinnati, Ohio |
| Ruby Steinmetz | Cincinnati, Ohio |
| Gertrude Carlson | Cleveland, Ohio |
| Isabelle Surprenant | Chicago, Ill. |
| Betty Spika | Cicero, Ill. |
| Gladys C. Stanton | Flint, Mich. |
| Margueritte Allen | Flint, Mich. |
| Elsie Caples | Baltimore, Md. |
| Miss Gertrude Guise | Baltimore, Md. |
| Ada Jones | Baltimore, Md. |
| Agnes Scott | Winnipeg, Man. Can. |
| Teresa Casari | Lincoln, Nebr. |
| Lucille Gantzel | Chicago, Ill. |
| Theodora Taylor | Charleston, S. C. |
| Mildred VanOrder | Portland, Ore. |
| Adeline Hensley | Crete, Ill. |
| Mrs. P. D. Kennedy | Little Rock, Ark. |
| Alice Ahern | Chicago, Ill. |
| Harriet Mons | Kenilworth, Ill. |
| Florence Everitt | Chicago, Ill. |
| Clara Grubba | Chicago, Ill. |
| Margaret Stade | Chicago, Ill. |
| Mabel E. Jasper | Columbus, Ohio |
| Gail Longasker | Des Moines, Iowa |
| Anita Iserman | Des Moines, Iowa |
| Alice Morgan | Chicago, Ill. |
| Velma Cornish | Waukegan, Ill. |
| Mildred Wiley | Peoria, Ill. |
| Angeline Anglo | Sioux City, Iowa |
| Lois Stevens | Sioux City, Iowa |
| Gretchen H. Omlor | Coopersville, Mich. |
| Florence Mills | Lincoln, Nebr. |
| Rose Luddy | Hollywood, Ill. |
| Helen Campbell | Berwyn, Ill. |
| Gladys Harris | Battle Creek, Mich. |
| Hazel Hill | Chicago, Ill. |
| Alice Luetle | Pittsburgh, Pa. |
| Bertha E. Piela | Chicopee, Mass. |
| Hazel Hill | Chicago, Ill. |
| Bernice Walsh | Chicago, Ill. |
| Rose Wutz | Chicago, Ill. |
| Hazel Berry | Chicago, Ill. |
| Dorothy Lentz | Clairton, Pa. |
| Margaret Kruis | Grand Rapids, Mich. |
| Margaret Doyle | Hillside, N. Y. |
| Beatrice Casey | Newark, N. J. |
| Lillian Heaton | Bellevue, Pa. |
| Rose Bilott | Larimer, Pa. |
| Flora King | Dayton, Ky. |
| Alberta Kerns | Cincinnati, Ohio |
| Hazel Schueler | Cincinnati, Ohio |
| Mildred Anderson | Cincinnati, Ohio |
| Elizabeth Donahue | Little Rock, Ark. |
| Florence Vogler | Little Rock, Ark. |
| Charline Kunkle | Portland, Ore. |
| Anna E. Finsinger | Donova, Pa. |
| Louise Staehlin | Dayton, Ohio |
| Mildred Kelly | Houston, Tex. |
| Pearl Knutson | Portland, Ore. |
| Cecilia Jurkiewicz | Detroit, Mich. |



Marion McLean
SEATTLE WASH



M. Hall
LEICESTER ENG.



Hilda Burrell
SHEFFIELD ENG.



Charlie West
CINCINNATI OHIO



LEONORA TWEEDY

MISS LEONORA TWEEDY joined the Comptometer staff direct from the School, after a most successful course, in June 1922. Succeeding Miss Errington as Teacher, she remained in charge of the Newcastle School (England) for two years, when her present branch manager gave her the opportunity of gaining experience in demonstrating and outside service, of which Department she is now in charge.

Just as in the School, where Miss Tweedy had been so successful in getting results and discipline without anyone being conscious that the latter word existed, her branch manager found her fully capable when it came to demonstrating and other work. He is only too pleased to have this opportunity of acknowledging his great indebtedness to her for the successful carrying out of ideas which resulted in winning over a number of large firms to the Comptometer.

By her efficiency, initiative and capacity for hard work, combined with her cheeriness and personality, Miss Tweedy has endeared herself to all with whom she has come into contact. And last, but not least, she remains unspoiled by a popularity which she does not seek.





COMPTOMETRY



A

**Vocation that Fits
Comptometer Speed
To
Business Need**

